Q3 2026 at a glance

Measure	Q3 2026
Net revenue	**$5,900,000**
Orders shipped	**14,200**
On-time delivery	**97.6%**
New customers	**48**
Average order	**$415.49**

Revenue by month

Month	Q3 2026
July	$1,840,000
August	$1,930,000
September	$2,130,000

Category	Q3 2025	Q3 2026	Growth
Coffee & Tea	$1,420,000	$1,660,000	**+16.9%**
Oils & Vinegars	$880,000	$950,000	**+8.0%**
Honey & Preserves	$690,000	$830,000	**+20.3%**
Cheese & Dairy	$740,000	$890,000	**+20.3%**
Grains, Bakery & Pantry	$1,440,000	$1,570,000	**+9.0%**

	A	B	C	D	E	F	G	H	I
1	Order	Date	Customer	Product	Unit cost	Quantity	Total	Delivery instructio	Status
2	SO-48120	2 Jul 2026	Quayside Deli & Cafe	Harbor Blend whole bean coffee	$18.40	6	**$160.08**	Deliver to the rear d	Delivered
3	SO-48121	4 Jul 2026	Pier 9 Kitchen	Apple cider vinegar	$4.30	15	**$93.60**	Call 30 minutes ahe	Delivered
4	SO-48122	5 Jul 2026	Tidewater Bistro	Maple pecan granola	$6.30	28	**$255.92**	Chilled items straigh	Delivered
5	SO-48123	7 Jul 2026	Greenway Co-op	Mulling spice blend	$4.10	22	**$130.68**	Leave with the cafe	Delivered
6	SO-48124	9 Jul 2026	Harbour Street Grocers	Sea salt crackers	$2.85	30	**$123.90**	Split delivery: dry go	Delivered
7	SO-48125	11 Jul 2026	Lantern Bakery	Tomato passata	$2.40	24	**$83.52**	Deliver to the rear d	Delivered
8	SO-48126	14 Jul 2026	Old Mill Pantry	Lighthouse Espresso beans	$21.75	5	**$157.70**	Call 30 minutes ahe	Delivered
9	SO-48127	16 Jul 2026	Anchor & Oak	Chestnut honey	$7.80	24	**$271.44**	Chilled items straigh	Delivered
10	SO-48128	18 Jul 2026	The Salt Loft	Heritage spelt flour	$3.85	28	**$156.24**	Leave with the cafe	Delivered
11	SO-48129	19 Jul 2026	Northgate Foods	Saffron threads	$6.80	18	**$177.48**	Split delivery: dry go	Delivered
12	SO-48130	21 Jul 2026	Seaview Hotel	Oat and honey biscuits	$3.20	13	**$60.32**	Deliver to the rear d	Delivered
13	SO-48131	24 Jul 2026	Foghorn Coffee House	Butter beans	$1.60	25	**$58.00**	Call 30 minutes ahe	Delivered
14	SO-48132	25 Jul 2026	Millbrook Market	Autumn Harvest spiced roast	$11.20	33	**$535.92**	Chilled items straigh	Delivered
15	SO-48133	28 Jul 2026	Bramble & Rye	Cranberry relish	$4.95	24	**$172.32**	Leave with the cafe	Delivered
16	SO-48134	29 Jul 2026	Copper Kettle Cafe	Autumn Harvest muesli	$5.90	8	**$68.48**	Split delivery: dry go	Delivered
17	SO-48135	1 Aug 2026	Quayside Deli & Cafe	Smoked gouda	$15.20	33	**$727.32**	Deliver to the rear d	Delivered
18	SO-48136	2 Aug 2026	Pier 9 Kitchen	Harbor breakfast tea	$6.40	11	**$102.08**	Call 30 minutes ahe	Delivered
19	SO-48137	4 Aug 2026	Tidewater Bistro	Autumn Harvest squash soup	$3.70	10	**$53.60**	Chilled items straigh	Delivered
22	SO-48140	10 Aug 2026	Lantern Bakery	Pink peppercorns	$5.25	16	**$121.76**	Deliver to the rear d	Delivered
23	SO-48141	13 Aug 2026	Old Mill Pantry	Cultured butter	$3.90	22	**$124.52**	Call 30 minutes ahe	Delivered
24	SO-48142	15 Aug 2026	Anchor & Oak	Smoked lapsang tea	$7.10	6	**$61.80**	Chilled items straigh	Delivered
25	SO-48143	16 Aug 2026	The Salt Loft	Dockside Decaf whole bean coffee	$19.10	29	**$803.30**	Leave with the cafe	Delivered
26	SO-48144	19 Aug 2026	Northgate Foods	Aged balsamic vinegar	$14.60	24	**$508.08**	Split delivery: dry go	Delivered
27	SO-48145	20 Aug 2026	Seaview Hotel	Stone-ground oats	$3.10	28	**$126.00**	Deliver to the rear d	Delivered
28	SO-48146	22 Aug 2026	Foghorn Coffee House	Smoked paprika	$3.60	17	**$88.74**	Call 30 minutes ahe	Delivered
29	SO-48147	25 Aug 2026	Millbrook Market	Rosemary flatbread	$2.95	21	**$89.88**	Chilled items straigh	Delivered
30	SO-48148	26 Aug 2026	Bramble & Rye	Roasted red peppers	$3.15	8	**$36.56**	Leave with the cafe	Delivered
31	SO-48149	29 Aug 2026	Copper Kettle Cafe	Cold brew concentrate	$9.60	30	**$417.60**	Split delivery: dry go	Delivered
32	SO-48150	30 Aug 2026	Quayside Deli & Cafe	Wildflower honey	$8.20	23	**$273.47**	Deliver to the rear d	Delivered
33	SO-48151	1 Sep 2026	Pier 9 Kitchen	Wild rice blend	$4.40	30	**$191.40**	Call 30 minutes ahe	Delivered
34	SO-48152	4 Sep 2026	Tidewater Bistro	Aged harbour cheddar	$16.50	15	**$358.80**	Chilled items straigh	Delivered
35	SO-48153	6 Sep 2026	Greenway Co-op	Autumn Harvest fruit loaf	$4.75	5	**$34.45**	Leave with the cafe	Delivered
36	SO-48154	7 Sep 2026	Harbour Street Grocers	Chickpeas	$1.45	27	**$56.70**	Split delivery: dry go	Delivered
37	SO-48155	10 Sep 2026	Lantern Bakery	Cold-pressed olive oil	$12.90	33	**$617.10**	Deliver to the rear d	Packing
38	SO-48156	11 Sep 2026	Old Mill Pantry	Fig and walnut preserve	$5.40	4	**$31.32**	Call 30 minutes ahe	Packing
39	SO-48157	14 Sep 2026	Anchor & Oak	Smoked sea salt	$3.95	25	**$143.25**	Chilled items straigh	Packing
40	SO-48158	16 Sep 2026	The Salt Loft	Goat cheese log	$4.70	20	**$136.40**	Leave with the cafe	Packing
41	SO-48159	17 Sep 2026	Northgate Foods	Chamomile and apple tea	$4.20	30	**$182.70**	Split delivery: dry go	Packing

	A	B	C	D
1	**Customer**	**City**	**Segment**	**Customer since**
2	Quayside Deli & Cafe	Port Ellery	Cafe	2012
3	Harbour Street Grocers	Port Ellery	Grocer	2017
4	The Salt Loft	Millbrook	Restaurant	2022
5	Millbrook Market	Millbrook	Grocer	2013
6	Pier 9 Kitchen	Port Ellery	Restaurant	2018
7	Lantern Bakery	Westhaven	Bakery	2023
8	Northgate Foods	Northgate	Grocer	2014
9	Bramble & Rye	Westhaven	Cafe	2019
10	Tidewater Bistro	Port Ellery	Restaurant	2024
11	Old Mill Pantry	Millbrook	Grocer	2015
12	Seaview Hotel	Seaview	Hotel	2020
13	Copper Kettle Cafe	Northgate	Cafe	2025
14	Greenway Co-op	Westhaven	Co-op	2016
15	Anchor & Oak	Port Ellery	Restaurant	2021
16	Foghorn Coffee House	Seaview	Cafe	2012

	E
1	**Account manager**
2	Mateo Silva
3	Jonas Weber
4	Mateo Silva
5	Jonas Weber
6	Mateo Silva
7	Jonas Weber
8	Mateo Silva
9	Jonas Weber
10	Mateo Silva
11	Jonas Weber
12	Mateo Silva
13	Jonas Weber
14	Mateo Silva
15	Jonas Weber
16	Mateo Silva